



# Family Dairies USA

## EFFECTIVE WITH AUGUST 1, 2008 DELIVERIES

**QUALITY PREMIUMS:** Family Dairies USA markets most of its raw milk supply to Class I bottlers and specialty cheese plants at premium prices. Milk quality is of vital importance to our bottling and specialty plant customers. Therefore, we offer the following “quality” premiums which are paid monthly in addition to our regular premium price, provided there is no added water, antibiotics or sediment of #1 or #2.

### **STANDARD PLATE COUNT PREMIUMS:**

**.10 cents/cwt.** Bacteria count (SPC) must be 25,000 or less

### **SOMATIC CELL COUNT PREMIUM:**

Somatic Cell Adjustment will be \$.0025 for 150 or less

Somatic Cell Adjustment will be \$.0020 for 250 or less

Somatic Cell Adjustment will be \$.0015 for over 250 or more

350 TO 500 SCC is deducted at F.O. 30 Minimum

<u>SCC</u>	<u>.0015</u>	<u>SCC</u>	<u>.0015</u>
50	.7500	400	\$-.0345 (Federal Order Minimum)
100	.6250	450	-.0690 (Federal Order Minimum)
150	.5000	500	-.1050 (Federal Order Minimum)
200	.3000	550	-.3000
250	.2000	600	-.3750
300	.0750	650	-.4500
350	.0000	700	-.5250
		750	-.6000

### **VOLUME PREMIUM:**

<u>MONTHLY POUNDS</u>	<u>Premium Cwt. Rate</u>	<u>MONTHLY POUNDS</u>	<u>Premium Cwt. Rate</u>
50,000 - 100,000	\$0.050	300,001 – 350,000	\$0.300
100,001 - 150,000	0.100	350,001 – 400,000	0.350
150,001 - 200,000	0.150	400,001 – 450,000	0.400
200,001 - 250,000	0.200	450,001 – Max	0.450
250,001 - 300,000	0.250		

**CONDITIONS FOR MONTHLY VOLUME PREMIUM:** No antibiotics and an Average SCC of 500,000 or less.

**MILK HAULING:** \$15.00 per pickup will be charge.

**ANTIBIOTICS:** If you suspect you have antibiotics in your milk, call us immediately. It will be tested and, if antibiotics are found, it cannot be marketed. However, Family Dairies USA will pay you one-half (50%) price for milk dumped due to antibiotics the first time it occurs in a one year period. If you do not call us and your antibiotic milk contaminates an entire load, you will not be paid anything for that day's milk and you will be liable for any losses to the remaining truck load.

**COMPRESSOR FAILURE:** If you have a compressor problem and call us, or your hauler rejects your milk, and the milk is dumped, Family Dairies USA will pay one half (50%) of the regular price for the milk dumped the first time it occurs. Nonpayment will be made for milk dumped due to compressor problems after the first time. If you do not call us and your spoiled milk contaminates an entire load, you will not be paid anything for that day's milk and you will be liable for any losses to the remaining truck load.

**FORWARD CONTRACTING:** Family Dairies USA offers forward contracting to producers.

**LABORATORY TESTING:** Family Dairies USA offers specialized testing such as; tank and individual cow cultures, MUN's and antibiotics at a discounted price.

**FIELD SERVICE:** Family Dairies USA Field Service Representatives are available to help with any problems you may have and make regular visits to the farms of patrons.

<b><u>FDUSA - North</u></b>	Neil Schwinn	Cell	920-901-2173
<b><u>FDUSA – Northeast &amp; UM</u></b>	Rodney Hodgson	Cell	608-516-3437
<b><u>FDUSA - South</u></b>	Norm Fleischman	Cell	920-948-1524
<b><u>FDUSA-South Central</u></b>	Jeff Bradley	Cell	608-516-3624
<b><u>FDUSA - Northwest</u></b>	Dennis Pank	Cell	608-516-4927
<b><u>FDUSA Kewaskum</u></b>	Michael Payne	Plant	262-626-8008
<b><u>FDUSA Madison</u></b>	Norbert Hardtke	Office	800-525-7704

Revised on 8/01/2008